

# Sales Office Directory

## Facilities

### MOUNTAIN VIEW

350 Ellis Street  
Mountain View, CA 94043  
TEL: 415-968-9211  
FAX: 415-966-7742

### SAN DIEGO

5580 Morehouse Drive  
San Diego, CA 92121  
TEL: 619-457-1000  
FAX: 619-455-6314

## Regional Sales Offices

### CALIFORNIA

John Bridges  
Regional Sales Manager  
5580 Morehouse Drive  
San Diego, CA 92121  
TEL: 619-457-1000  
FAX: 619-455-6314  
john\_bridges@raytheon.com

### FLORIDA

Joe Nadglowski  
Regional Sales Manager  
130 Ridgewood Drive  
Longwood, FL 32779  
TEL: 407-682-6988  
FAX: 407-682-6404  
joe\_nadglowski@raytheon.com

### NEW HAMPSHIRE

Mark Grazier  
Regional Sales Manager  
35 Pinehurst Avenue  
Nashua, NH 03062  
TEL: 603-888-1326  
FAX: 603-888-4239  
mgrazier@empire.net

### NEW YORK

Pat Higgins  
Regional Sales Manager  
59 Cardinal Street  
Pearl River, NY 10965  
TEL: 914-620-1326  
FAX: 914-620-0951  
pat\_higgins@raytheon.com

## Sales Offices and Field Applications Offices

### CALIFORNIA

Gordon Carville  
Northern California  
District Sales Manager  
350 Ellis Street  
Mountain View, CA 94043  
TEL: 415-966-7693  
FAX: 415-966-7804  
gordon\_carville@raytheon.com

### MASSACHUSETTS

Jim MacElroy  
Senior Sales Engineer  
31 Summer Street  
Chelmsford, MA 01824  
TEL: 508-256-1381  
FAX: 508-256-1736  
jmac@chelmsford.com

### NEW HAMPSHIRE

Rick Madden  
Senior Sales Engineer  
2 Yorkshire Lane  
Londonderry, NH 03053  
TEL: 603-434-6383  
FAX: 603-434-5551  
rick\_madden@raytheon.com

### PENNSYLVANIA

Jack Martin  
Senior Sales Engineer  
116 Sussex Place  
Berwyn, PA 19312  
TEL: 610-640-4057  
FAX: 610-640-4058  
jack\_martin@raytheon.com

### MARYLAND

#### Field Applications Office

Craig Deanto  
Field Applications Engineer  
P.O. Box 1760  
Ellicott City, MD 21041-1760  
TEL: 410-465-7718  
FAX: 410-465-8390  
craig\_deanto@raytheon.com

## International Sales Offices

### EUROPE

Martin Hopson  
Regional Sales Manager  
Robinson Way, Anchorage Park,  
Portsmouth, Hampshire PO3 5TD  
England  
TEL: +44-1705-665555  
FAX: +44-1705-663355  
martin\_hopson@raytheon.com

### ASIA

Michael Wisnia  
Regional Sales Manager  
4-8-22F Nishi Azabu  
Minato-ku, Tokyo 106  
Japan  
TEL: +81-3-3406-5998  
FAX: +81-3-3406-5998  
michael\_wisnia@raytheon.com

# North American Representatives

## ALABAMA

### EMA

309 Jordan Lane, NW  
Huntsville, AL 35805  
TEL: 205-830-4030  
FAX: 205-830-1947

## ALASKA

See Raytheon Regional Sales Office, California

## ARIZONA

### D & L Technical Sales Inc.

6139 S. Rural Road, #102  
Tempe, AZ 85283  
TEL: 602-730-9553  
FAX: 602-730-9647

## ARKANSAS

### Logic 1 Sales

101 W. Renner Road, Suite 190  
Richardson, TX 75082  
TEL: 972-234-0765  
FAX: 972-669-3042

## CALIFORNIA

### 1ST Rep of Southern California

143 Triunfo Canyon, Suite #222  
Westlake Village, CA 91361  
TEL: 805-373-0887  
FAX: 805-495-1317

### K.S.A.

6150 Lusk Blvd. Ste. B-200  
San Diego, CA 92121  
TEL: 619-453-5720  
FAX: 619-453-1695

### Zeustec Sales, Inc.

4655 Old Ironsides Drive  
Suite 385  
Santa Clara, CA 95054  
TEL: 408-987-0165  
FAX: 408-987-0169

## COLORADO

### Wescom Marketing

4860 Ward Road  
Wheat Ridge, CO 80033  
TEL: 303-422-8957  
FAX: 303-422-9892

## CONNECTICUT

### Data Mark, Inc.

2514 Boston Post Road  
Unit #7C  
Guilford, CT 06437  
TEL: 203-453-0575  
FAX: 203-453-5935

## FLORIDA

See Raytheon Regional Sales Office, Florida

## GEORGIA

### EMA

1160 Grimes Bridge Road  
Suite G  
Roswell, GA 30075  
TEL: 770-992-7240  
TEL: 800-647-3773  
FAX: 770-993-3426

## HAWAII

See Raytheon Regional Sales Office, California

## IDAHO

### ES/Chase Company, Inc.

12025 115th Ave. NE  
Suite #200  
Kirkland, WA 98034  
TEL: 206-823-9535  
FAX: 206-821-7257

## ILLINOIS

### T.E.Q. Sales, Inc.

920 Davis Road, Suite 304  
Elgin, IL 60123  
TEL: 847-742-3767  
FAX: 847-742-3947

## INDIANA

### Electro Reps Inc.

7240 Shadeland Station  
Suite 275  
Indianapolis, IN 46256  
TEL: 317-842-7202  
FAX: 317-841-0230

### Electro Reps Inc.

125 Airport Worth Office Park  
Fort Wayne, IN 46825  
TEL: 219-489-8205  
FAX: 219-489-8408

## IOWA

### Artec Associates, Inc.

7138 Shady Oak Road  
Eden Prairie, MN 55344  
TEL: 612-944-8433  
FAX: 612-944-8378

## KANSAS

See Raytheon Regional Sales Office, New York

## KENTUCKY

### Electro Reps Inc.

605 Buck Blvd.  
Sellersburg, IN 47172  
TEL: 812-246-2342  
FAX: 812-246-3286

## LOUISIANA

### Logic 1 Sales

101 W. Renner Road, Suite 190  
Richardson, TX 75082  
TEL: 972-234-0765  
FAX: 972-669-3042

## MAINE

See Raytheon Regional Sales Office, New Hampshire

## MARYLAND

### Micro-Comp, Inc.

1421 South Caton Avenue  
Baltimore, MD 21227-1082  
TEL: 410-644-5700  
FAX: 410-644-5707

## MASSACHUSETTS

See Raytheon Regional Sales Office, New Hampshire

## MICHIGAN

### Electronic

### Salesmasters, Inc.

24100 Chagrin Blvd.  
Beachwood, OH 44122  
TEL: 216-831-9555  
FAX: 216-831-8647

## MINNESOTA

### Artec Associates, Inc.

7138 Shady Oak Road  
Eden Prairie, MN 55344  
TEL: 612-944-8433  
FAX: 612-944-8378

## MISSISSIPPI

### EMA

309 Jordan Lane, NW  
Huntsville, AL 35805  
TEL: 205-830-4030  
FAX: 205-830-1947

## MISSOURI

See Raytheon Regional Sales Office, New York

## MONTANA

See Raytheon Regional Sales Office, California

## NEBRASKA

See Raytheon Regional Sales Office, New York

## NEVADA

See Raytheon Regional Sales Office, California

## NEW HAMPSHIRE

See Raytheon Regional Sales Office, New Hampshire

## NEW JERSEY

See Raytheon Regional Sales Office, Pennsylvania

## NEW MEXICO

### D & L Technical

Sales Inc.  
6139 S. Rural Road, #102  
Tempe, AZ 85283  
TEL: 602-730-9553  
FAX: 602-730-9647

## UPSTATE NEW YORK

### Pi'tronics

5858 E. Molloy Road  
Room 110  
Syracuse, NY 13211  
TEL: 315-455-7346  
FAX: 315-455-2630

### Pi'Tronics

1623 North Forest Road  
Williamsville, NY 14221  
TEL: 716-689-2378  
FAX: Use Syracuse Office Fax Number

## NEW YORK

### Regional Sales Office, New York

See Raytheon Regional Sales Office, New York, for service in New York City and Long Island

## NORTH CAROLINA

### EMA

6604 Six Forks Rd., Suite 204  
Raleigh, NC 27615  
TEL: 919-846-6888  
FAX: 919-847-7360

### EMA

3520 Betterton Lane  
Charlotte, NC 28269  
TEL: 704-921-1466  
FAX: 704-921-1467

## NORTH DAKOTA

### Artec Associates, Inc.

7138 Shady Oak Road  
Eden Prairie, MN 55344  
TEL: 612-944-8433  
FAX: 612-944-8378

## OHIO

### Electronic

### Salesmasters, Inc.

24100 Chagrin Blvd.  
Beachwood, OH 44122  
TEL: 216-831-9555  
FAX: 216-831-8647

## OKLAHOMA

### Logic 1 Sales

101 W. Renner Road, Suite 190  
Richardson, TX 75082  
TEL: 972-234-0765  
FAX: 972-669-3042

## OREGON

### ES/Chase Company, Inc.

6655 SW Hampton Street  
Suite 120  
Tigard, OR 97223  
TEL: 503-684-8500  
FAX: 503-684-3400

**PENNSYLVANIA**

See Raytheon Regional Sales Office, Pennsylvania

**PUERTO RICO****P. C. Electronics, Inc.**

Bori St. # 1572  
Suite 103, Urb. Caribe  
Rio Piedras, PR 00927  
TEL: 787-753-9811/753-9805  
FAX: 787-753-8345

**RHODE ISLAND**

See Raytheon Regional Sales Office, New Hampshire

**SOUTH CAROLINA****EMA**

6604 Six Forks Rd., Suite 204  
Raleigh, NC 27615  
TEL: 919-846-6888  
FAX: 919-847-7360

**SOUTH DAKOTA****Artec Associates, Inc.**

7138 Shady Oak Road  
Eden Prairie, MN 55344  
TEL: 612-944-8433  
FAX: 612-944-8378

**TENNESSEE****EMA**

309 Jordan Lane, NW  
Huntsville, AL 35805  
TEL: 205-830-4030  
FAX: 205-830-1947

**TEXAS****Logic 1 Sales**

101 W. Renner Road, Suite 190  
Richardson, TX 75082  
TEL: 972-234-0765  
FAX: 972-669-3042

**Logic 1 Sales**

9111 Jolleyville Rd., Suite 112  
Austin, TX 78759  
TEL: 512-345-2952  
FAX: 512-346-5309

**Logic 1 Sales**

4606 FM1960, Suite 308  
Houston, TX 77069  
TEL: 281-444-7594  
FAX: 281-444-8236

**UTAH****Wescom Marketing**

3500 S. Main Street  
Salt Lake City, Utah 84115  
TEL: 801-269-0419  
FAX: 801-269-0665

**VERMONT**

See Raytheon Regional Sales Office, New Hampshire

**VIRGINIA (Northern)****Micro-Comp, Inc.**

1421 South Caton Avenue  
Baltimore, MD 21227-1082  
TEL: 410-644-5700  
FAX: 410-644-5707

**VIRGINIA (Southern)****Micro-Comp, Inc.**

1225 Red Pine Court  
Crozet, VA 22932  
TEL: 804-823-1199  
FAX: 804-823-6672

**WASHINGTON****ES/Chase Company, Inc.**

18120 Bothell Way NE  
Suite A-4  
Bothell, WA 98011  
TEL: 425-489-9699  
FAX: 425-489-9299

**WASHINGTON, D.C.****Micro-Comp, Inc.**

1421 South Caton Avenue  
Baltimore, MD 21227-1082  
TEL: 410-644-5700  
FAX: 410-644-5707

**WEST VIRGINIA****Electronic****Salesmasters, Inc.**

24100 Chagrin Blvd.  
Beachwood, OH 44122  
TEL: 216-831-9555  
FAX: 216-831-8647

**WISCONSIN (North West)****Artec Associates, Inc.**

7138 Shady Oak Road  
Eden Prairie, MN 55344  
TEL: 612-944-8433  
FAX: 612-944-8378

**WISCONSIN (South East)****T.E.Q. Sales, Inc.**

20720 West Watertown Road  
Suite 201  
Waukesha, WI 53186  
TEL: 414-780-0340  
FAX: 414-780-0342

**WYOMING**

See Raytheon Headquarters Office, San Diego

**CANADA****Cantec Representatives, Inc.**

8 Strathearn Ave., No. 18  
Brampton, Ontario  
Canada L6T 4L9  
TEL: 905-791-5922  
FAX: 905-791-7940

**Cantec Representatives, Inc.**

1573 LaPerriere Ave.  
Ottawa, Ontario  
Canada K1Z 7T3  
TEL: 613-725-3704  
TWX: 610-562-8967  
FAX: 613-725-0490

**Cantec Representatives, Inc.**

84 Lasalle Street  
Ste, Eustache, Quebec  
Canada J7R 4P5  
TEL: 514-623-5496  
FAX: 514-623-5482

# North American Distributors

## ALABAMA

**All American Semiconductor**  
4950 Corporate Dr.  
Suite 115D  
Huntsville, AL 35805  
TEL: 205-837-1555  
TEL: 800-382-5303  
FAX: 205-837-7733

**Arrow/Schweber Electronics**  
1015 Henderson Rd.  
Huntsville, AL 35816  
TEL: 205-837-6955  
FAX: 205-721-1581

## ARIZONA

**All American Semiconductor**  
4636 East University Dr.  
Suite 155  
Phoenix, AZ 85034  
TEL: 602-966-0006  
TEL: 800-951-9788  
FAX: 602-966-0007

**Arrow/Schweber Electronics**  
2415 West Erie Dr.  
Tempe, AZ 85282  
TEL: 602-431-0030  
FAX: 602-431-9555

## CALIFORNIA

**ACI Electronics**  
345 Paseo Tesoro  
Walnut, CA 91789  
TEL: 909-584-1731  
FAX: 909-598-6515

**All American Semiconductor**  
230 Devcon Dr.  
San Jose, CA 95112  
TEL: 408-441-1300  
TEL: 800-222-6001  
FAX: 408-437-8970

**All American Semiconductor**  
10805 Holder St., Suite 100  
Cypress, CA 90630  
TEL: 714-229-8600  
TEL: 800-831-8300  
FAX: 714-229-8603

**All American Semiconductor**  
48376 Milmont Dr.  
Fremont, CA 94538  
TEL: 510-623-3660  
TEL: 800-639-4366  
FAX: 510-623-3666

**All American Semiconductor**  
26010 Mureau Rd., Suite 120  
Calabasas, CA 91302  
TEL: 818-878-0555  
TEL: 800-774-1603  
FAX: 818-878-0533

**All American Semiconductor**  
6390 Greenwich Dr., Suite 170  
San Diego, CA 92122  
TEL: 619-658-0200  
TEL: 800-382-3441  
FAX: 619-658-0201

**All American Semiconductor**  
14192 Chambers Rd.  
Tustin, CA 92780  
TEL: 714-573-5000  
TEL: 800-289-9302  
FAX: 714-573-5050

**All American Semiconductor**  
111 South Court St., Suite 104  
Visalia, CA 93291  
TEL: 209-734-8861  
TEL: 800-427-8861  
FAX: 209-734-8865

**Arrow Pacific**  
48834 Kato Rd., Suite 103  
Fremont, CA 94538  
TEL: 510-490-9477  
FAX: 510-490-1084

**Arrow/Schweber Electronics**  
9511 Ridgeway Ct.  
San Diego, CA 92123  
TEL: 619-565-4800  
FAX: 619-279-0862

**Arrow/Schweber Electronics**  
1180 Murphy Avenue  
San Jose, CA 95131  
TEL: 408-441-9700  
FAX: 408-453-4810

**Arrow/Schweber Electronics**  
26677 West Agoura Rd.  
Malibu Canyon Business Park  
Calabasas, CA 91302  
TEL: 818-880-9686  
FAX: 818-880-4687

**Arrow/Schweber Electronics**  
6 Cromwell St., Suite 100  
Irvine, CA 92718  
TEL: 714-587-0404  
FAX: 714-454-4206

**Zeus Components, Inc.**  
6276 San Ignacio Ave., Suite E  
San Jose, CA 95119  
TEL: 408-629-4789  
FAX: 408-629-4792

## COLORADO

**All American Semiconductor**  
4090 Youngfield St.  
Wheat Ridge, CO 80033  
TEL: 303-422-1701  
TEL: 800-289-9223  
FAX: 303-422-2529

**Arrow/Schweber Electronics**  
101 Inverness Drive East  
Suite 105  
Englewood, CO 80112  
TEL: 303-799-0258  
FAX: 303-799-0730

## CONNECTICUT

**ACI**  
10 Post Office Square  
Clinton, CT 06413  
TEL: 860-669-3306  
FAX: 860-669-3339

**All American Semiconductor**  
100 Mill Plain Rd., Suite 360  
Danbury, CT 06811  
TEL: 203-791-3818  
TEL: 800-874-2830  
FAX: 516-434-9394

**Arrow/Schweber Electronics**  
860 North Main St. Extension  
Wallingford, CT 06492  
TEL: 203-265-7741  
FAX: 203-265-7988

## FLORIDA

**All American Semiconductor**  
16115 NW 52nd Avenue  
Miami, FL 33014  
TEL: 305-621-8282  
FAX: 305-624-5258

**All American Semiconductor**  
1400 E. Newport Center Dr.  
#205  
Deerfield Beach, FL 33442  
TEL: 305-429-2800  
TEL: 800-327-6237  
FAX: 305-429-0391

**All American Semiconductor**  
14450 46th Street N., Suite 116  
Clearwater, FL 34622  
TEL: 813-532-9800  
TEL: 800-513-3071  
FAX: 813-538-5567

**Arrow/Schweber Electronics**  
400 Fairway Dr.  
Deerfield Beach, FL 33441  
TEL: 305-429-8200  
FAX: 305-428-3991

**Arrow/Schweber Electronics**  
37 Skyline Dr., Bldg. D  
Suites 3101, 3102, 3103  
Lake Mary, FL 32746  
TEL: 407-333-9300  
FAX: 407-433-9320

## GEORGIA

**All American Semiconductor**  
6875 Jimmy Carter Blvd.  
Suite 3100  
Norcross, GA 30071  
TEL: 770-441-7500  
TEL: 800-791-6158  
FAX: 770-441-3660

**Arrow/Schweber Electronics**  
4250E River Green Parkway  
Duluth, GA 30136  
TEL: 404-497-1300  
FAX: 404-476-1493

## ILLINOIS

**All American Semiconductor**  
1930 Thoreau Dr., Suite 200  
Schaumburg, IL 60173  
TEL: 847-303-1995  
TEL: 800-852-7706  
FAX: 847-303-1996

**Arrow/Schweber Electronics**  
1166 Springdale Dr.  
Itasca, IL 60143  
TEL: 630-250-0500  
FAX: 630-250-0916

## INDIANA

**Arrow/Schweber Electronics**  
7108 Lakeview Pkwy West Dr.  
Indianapolis, IN 46268  
TEL: 317-299-2071  
FAX: 317-299-2379

## KANSAS

**Arrow/Schweber Electronics**  
9801 Lagler Rd.  
Lenexa, KS 66219  
TEL: 913-541-9542  
FAX: 913-752-2612

## MARYLAND

**All American Semiconductor**  
8310 Guildford Road, Suite A  
Columbia, MD 21046  
TEL: 410-309-6262  
TEL: 800-426-0420  
FAX: 410-309-6273

**Arrow/Schweber Electronics**  
9800J Patuxent Woods Dr.  
Columbia, MD 21046  
TEL: 410-309-0686  
FAX: 410-309-0699

## MASSACHUSETTS

**ACI**  
800 West Cummings Park  
Woburn, MA 01801  
TEL: 617-935-7230  
FAX: 617-933-9053

**All American Semiconductor**  
19 Crosby Dr.  
Bedford, MA 01730  
TEL: 617-275-8888  
TEL: 800-874-2834  
FAX: 617-275-1982

**Arrow/Schweber Electronics**  
25 Upton Dr.  
Wilmington, MA 01887  
TEL: 508-658-0900  
FAX: 508-694-1754

## MICHIGAN

**Arrow/Schweber Electronics**  
44720 Helmst  
Plymouth, MI 48170  
TEL: 313-455-0850  
FAX: 313-455-6656

**All American Semiconductor**  
39201 Schoolcraft Rd.  
Suite B-2  
Livonia, MI 48150  
TEL: 313-464-2202  
TEL: 800-289-9974  
FAX: 313-464-2433

**MINNESOTA**

**All American Semiconductor**  
7716 Golden Triangle Dr.  
Eden Prairie, MN 55344  
TEL: 612-944-2151  
TEL: 800-342-7364  
FAX: 612-944-9803

**Arrow/Schweber Electronics**  
10100 Viking Dr., Suite 100  
Eden Prairie, MN 55344  
TEL: 612-941-5280  
FAX: 612-941-9405

**Arrow/Schweber Electronics**  
18640 Lake Drive East  
Chanhassen, MN 55317  
TEL: 800-833-3557  
FAX: 612-906-7135

**MISSOURI**

**Arrow/Schweber Electronics**  
2380 Schuetz Rd.  
St. Louis, MO 63146  
TEL: 314-567-6888  
FAX: 314-567-1164

**NEW JERSEY**

**All American Semiconductor**  
8 East Stow Rd., Suite 100  
Marlton, NJ 08053  
TEL: 609-596-6666  
TEL: 800-524-1463  
FAX: 609-797-1700

**Arrow/Schweber Electronics**  
43 Route 46 East  
Pine Brook, NJ 07058  
TEL: 201-227-7880  
FAX: 201-227-2064

**Arrow/Schweber Electronics**  
4 East Stow Rd., Unit 11  
Marlton, NJ 08053  
TEL: 609-596-8000  
FAX: 609-596-9632

**NEW YORK**

**ACI Electronics Corp.**  
200 Newtown Rd.  
Plainview, NY 11803  
TEL: 516-293-6630  
FAX: 516-293-5192

**All American Semiconductor**  
275B Marcus Boulevard  
Hauppauge, NY 11788  
TEL: 516-434-9000  
TEL: 800-874-2830  
FAX: 516-434-9394

**All American Semiconductor**  
333 Metro Park  
Rochester, NY 14623  
TEL: 716-292-6700  
TEL: 800-963-9436  
FAX: 716-292-6755

**Arrow/Schweber Electronics**  
120 Commerce Drive  
Hauppauge, NY 11788  
TEL: 516-231-1000  
FAX: 516-231-1072

**Arrow/Schweber Electronics**  
25 Hub Dr.  
Melville, NY 11747  
TEL: 516-391-1300  
FAX: 516-391-1640

**Arrow/Schweber Electronics**  
3375 Brighton-Henrietta  
Townline Rd.  
Rochester, NY 14623  
TEL: 716-427-0300  
FAX: 716-427-0735

**Mast Distributors**  
710-2 Union Parkway  
Ronkonkoma, NY 11779  
TEL: 516-471-4422  
FAX: 516-471-2040

**Zeus Components, Inc.**  
2900 Westchester Ave.  
Suite 401  
Purchase, NY 10577  
TEL: 914-251-1583  
FAX: 914-701-7400

**NORTH CAROLINA**

**Arrow/Schweber Electronics**  
5240 Greens Dairy Rd.  
Raleigh, NC 27604  
TEL: 919-876-3132  
FAX: 919-878-9517

**OHIO**

**All American Semiconductor**  
26650 Renaissance Parkway  
Suite E5  
Warrensville, OH 44128  
TEL: 216-514-0625  
FAX: 216-514-0822

**Arrow/Schweber Electronics**  
8200 Washington Village Dr.  
#A  
Centerville, OH 45458  
TEL: 513-435-5563  
FAX: 513-435-2049

**Arrow/Schweber Electronics**  
6573E Cochran Rd.  
Solon, OH 44139  
TEL: 216-248-3990  
FAX: 216-248-1106

**OKLAHOMA**

**Arrow/Schweber Electronics**  
12111 E. 51st St., Suite 101  
Tulsa, OK 74146  
TEL: 918-252-7537  
FAX: 918-254-0917

**OREGON**

**All American Semiconductor**  
1815 NW 169th Pl., Suite 6025  
Beaverton, OR 97006  
TEL: 503-531-3333  
TEL: 800-531-3334  
FAX: 503-531-3695

**Almac/Arrow Electronics**  
9500 SW Nimbus Avenue  
Beaverton, OR 97008  
TEL: 503-629-8090  
FAX: 503-645-0611

**PENNSYLVANIA**

**Arrow/Schweber Electronics**  
3245 Old Frankstown  
Pittsburgh, PA 15239  
TEL: 412-327-1130  
FAX: 412-327-4181

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FAX: 514-421-7430

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FAX: 613-727-9819

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**Perel OY**  
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TEL: + 35-819-87111  
FAX: + 35-819-8711500

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**Avnet E2000**  
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Stahlgruberring 12  
D - 81829  
Munich, Germany  
TEL: + 49-89-45-11001  
FAX: + 49-89-45-110209

**CED Ditronic GMBH**  
Feldkirchner Str. 12a  
85551 Kirchheim  
Germany  
TEL: + 49-899-038-551  
FAX: + 49-899-030-944

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Julius-Hoelder Str.42  
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FAX: + 49-711-728-9780  
FAX: + 49-711-720-0132

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FAX: +852-2763-6155

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Cupertino, CA 95014, USA  
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FAX: + 408-973-8574

**Hynetic international, India**  
#50, 2nd Cross  
Gavipuram Extension  
Bangalore 560 019, India  
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TEL: + 97-23-6492-001  
FAX: + 97-23-6497-407

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**Exhibo SPA**  
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20052 Monza, MI Italy  
TEL: + 39-39-208-4111  
FAX: + 39-39-214-1051

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TEL: +82-2-745-2761  
FAX: +82-2-745-2766

## NETHERLANDS

**Koning en Hartman BV**  
Energieweg 1  
2627 AP Delft,  
The Netherlands  
TEL: + 31-15-2609906  
FAX: + 31-15-2619194

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**Electronic Communications  
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59 Marsden Street  
PO Box 31306  
Lower Hutt, New Zealand  
TEL: +64-4-587-0220  
FAX: +64-4-587-0219

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N - 1364 Hvalstad, Norway  
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FAX: + 47-66-846545

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TEL: + 27-12-803-7680  
FAX: + 27-12-803-8294

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Avda. Hospital Militar, 78-80  
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TEL: + 34-3-219-40-16  
FAX: + 34-3-284-11-93

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**NordComp Sweden AB**  
Box 4115  
Tritovägen 25  
S - 171 04 Solna  
Sweden  
TEL: + 46-8-4452870  
FAX: + 46-8-7644730

## SWITZERLAND

**Avnet E2000**  
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Thalwil, Switzerland  
TEL: + 41-1-722 1330  
FAX: + 41-1-722 1340

## TAIWAN

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Building No. 162  
Chang An East Road  
2nd Section  
Taipei, Taiwan R.O.C.  
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FAX: +886-2-7516958

## UNITED KINGDOM

**Ambar Components Ltd**  
Rabans Close  
Aylesbury  
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HP19 3RS  
United Kingdom  
TEL: + 44-1296-397396  
FAX: + 44-1296-397439

## 2001 METL

Stevenage Business Park  
Pin Green, Stevenage,  
Herts, SG1 4SU, UK  
TEL: + 44-1438-742001  
FAX: + 44-1438-742002

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